# Sponsorship & Exhibit Opportunities



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July 14-18, 2024 Sandestin Resort - Destin, FL

# **About the Conference**



# Join Us!

GAPA invites you to join us in Sandestin, FL, for our 2024 conference dedicated to bringing together the most influential decision-makers in the nation. This annual event offers exciting and productive opportunities to showcase your products to current customers and meet prospective new ones.

# **The Conference**

GAPA's 2024 Annual Meeting offers exciting and productive opportunities to showcase your products and services to the most influential decision-makers in the Nation. GAPA provides the perfect venue to launch new products and gain real visibility. Our annual meeting is the perfect size for attendees to spend quality time with exhibitors, and we go the extra mile to ensure attendees come exhibit into the hall bv providing breakfasts, breaks, and lunches in or around the exhibitor areas each day, as well as engage attendees with raffles and other incentives to ensure that you have the best opportunity to connect. For even visibility, check more out GAPA's sponsorship opportunities or product theaters.

# **About GAPA**

GAPA empowers and affords Physician Assistants a voice in legislation, protects the right to practice, provides meaningful connections and the edge to succeed through quality education.

# Who Attends

Our 2023 live summer conference had a great turn out of over 500 attendees, including students, who were ready to engage and learn. We feel confident that 2024 is going to be the same if not better.

# **PA Facts**

- PAs have more than 400 MILLION patient interactions each year.
- 95.7% of PAs prescribe medications, and those in full-time practice write an average of 20 prescriptions per day.
- 131,000 PAs currently reside and work in the US. 36% in hospitals; 5.9% in urgent care; 53.3% in outpatient offices or clinics; 4.3% other.
- The majority of PAs (57.4%) see three or more patients per day.

# **Exhibitor Information**



## Exhibitor Fees: \$1,500

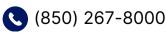
Dedicated hall hours are set aside with no outside classes or meetings scheduled. Product Theater breakfasts, lunches, and dinners will be served with traffic-driving programs and giveaways promoting attendee engagement.

WHY EXHIBIT? • Introduce New Products Generate Referrals • Give Demonstrations Generate Qualified Leads • Reach New Markets Expand Sales • Meet Face-To-Face with Current Customer Prospective & Facilitate Name/Brand Customers Recognition



#### **EXHIBIT LOCATION**

Sandestin Resort - Destin, FL Magnolia & Azalea Ballrooms



# **EXHIBIT SPACE & BENEFITS**

**Exhibitor Info** 

- (1) 6-ft skirted tabletop
- (1) exhibit hall pass
- Website & app recognition

#### **BONUS BENEFITS**

- Post-conference attendee list & email blast
- Logo on website (First-come, first-served)

#### **Exhibit Hall Schedule**

**REGISTRATION & MOVE-IN** 

Sunday, July 15th - Time TBA

#### EXHIBIT AREA OPEN

Monday, July 15th - Time TBA Exhibit Break specified in agenda

Tuesday, July 16th - Time TBA Exhibit Break specified in agenda

Wednesday, July 17th - Time TBA Exhibit Break specified in agenda Morning exhibit hours only

#### **TEAR DOWN**

Wednesday, July 17th after \_\_. Please view event page. Times subject to change.

# **Product Theaters**



50-minute live marketing opportunities to promote a specific product or medication. Product theaters may be scheduled at any of our breakfast or lunch times. No CME credit is provided for these sessions. Please provide your topic or title of the lecture on the registration form.

# BREAKFAST - \$7,500 | LUNCH - \$15,000

- Logo displayed onscreen pre- & post-presentation and signage at door
- Post-conference attendee mailing list
- Logo recognition on the agenda, mobile app & website
- standard AV included
- Food cost is the responsibility of the Society.

# Mobile App Add-Ons

#### Rotating Home Page Images: \$1,000

One slot on a 4-5 sponsor rotating images on mobile app's home page

#### Social Wall: \$1,000

Place your logo on the social wall of the mobile app

#### Session Banner Ad: \$750

Place your logo under a specific session on the mobile app

#### Scannable Badge Lead Retrieval: \$250

#### Mobile App Access - \$199

Connective way to virtually meet with attendees & share information

#### For additional questions, please contact:

monique@gapa.net / 210-722-7622



#### ADDITIONAL SPONSORSHIP OPPORTUNITIES

Hotel Room Drop: **\$750** Attendee E-Blast: **\$500** Attendee Bag Insert: **\$250** 

Audio Visual Sponsor	<b>\$5,000</b> (4 spots)	<ul> <li>Helps provide technology necessary for a dynamic conference</li> <li>Table-top exhibitor booth &amp; signage</li> <li>Signage recognition at registration and between lectures</li> <li>Logo &amp; company recognition on mobile app and website</li> <li>Attendee contact list</li> </ul>	
Student Lunch & Volleyball Tournament Sponsor	\$4,500	<ul> <li>\$4,500</li> <li>Includes a 50-minute lunch presentation with food for students</li> <li>Sign with company logo at tournament</li> <li>Volleyball team t-shirts with company logo on them</li> </ul>	
Registration Sponsor	\$3,500	<ul> <li>Exclusive branding recognition on all registration confirmations, marketing &amp; signage</li> <li>Prominent logo display on attendee bag insert</li> <li>Table-top exhibitor booth &amp; signage</li> </ul>	
Event Floor Decal	\$1,500	<ul> <li>Company logo on registration event floor + conference-wide floor decal</li> <li>Price includes production</li> </ul>	
Session Sponsor \$1,000 per session		<ul> <li>Helps provide the speakers necessary for a dynamic conference</li> <li>Branding &amp; recognition on website, app &amp; agenda</li> <li>Option for representative to introduce session speaker</li> </ul>	

For additional questions, please contact:

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# **Premier Sponsorship Opportunities**



# PLATINUM SPONSOR - \$30,000

- **First** choice of lunch product theater spot. Product theater spot and standard AV *included*. Food is the responsibility of the society.
- Wifi Sponsor for all attendees with logo on business-size card at registration with wifi code.
- Conference Hotel Key Sponsor (branded hotel key cards throughout conference)
- Lanyard Sponsor (logo on all attendee lanyards)
- Premium placement signage recognition as Platinum Sponsor
- Premier recognition on GAPA website & mobile app.
- Premium exhibit space.
- Attendee contact list.
- Logo floor decal near registration.
- Flyer insert in attendee bags.
- Two (2) social media posts with sponsor recognition.
- One (1) email push to all attendees.

Product theater spot based on availability at the time of purchase. *Includes:* projector, microphone, screen, laptop, and laser pointer; plated lunch for 100 guests provided by GAPA; and marketing to attendees.

# GOLD SPONSOR – \$25,000

- **Second** choice lunch product theater spot. Product theater spot, standard AV, and marketing to attendees *included*. Food is the responsibility of Society.
- Phone/laptop charging station with company logo.
- Coasters and napkins sponsor.
- Signage recognition as Gold Sponsor, product theater listed on agenda, 1 social media post, 1 email push to attendees.
- Flyer insert in attendee bags.
- Recognition on GAPA's website & mobile app.
- Premium exhibit space.
- Attendee contact list.

Spot based on availability at the time of purchase. *Includes:* projector, microphone, screen, laptop, and laser pointer. Lunch is the responsibility of the Society.

# **Premier Sponsorship Opportunities**



# SILVER SPONSOR - \$17,500

- Third choice of lunch product theater spot. Product theater spot, standard AV, and marketing to attendees *included*. Food is the responsibility of Society.
- Logo placement on banner, floor decal, or window decal near registration.
- Disposable coffee cup sponsor at breaks.
- Session sponsor of your choice on the agenda.
- Flyer insert in attendee bags.
- Recognition on GAPA website & mobile app.
- Premium exhibit space
- Attendee contact list

Spot based on availability at the time of purchase. *Includes:* projector, microphone, screen, laptop, and laser pointer.

# WELCOME RECEPTION SPONSOR - \$5,000

- Logo placement on signage at registration.
- One welcome drink per attendee.
- One (1) table for sponsor at event for one (1) hour.
- Flyer insert in attendee bags.
- Event & sponsor recognition on agenda, website & mobile app.
- Event sponsorship with brand recognition emailed to attendees

*Includes:* One (1) 6-foot table and one (1) chair for sponsor to display materials, signage at event, and 1 drink per event attendee.

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#### **GAPA Annual Summer CME Symposium**

July 14 - 18, 2024 Exhibit Dates: July 16 - 18, 2024

## **Exhibitor/Sponsorship Application & Contract**

#### **Contact Information**

Company	Contact Name	Email	
Onsite Contact Name	Onsite Contact Phone Number	Email	

Company Billing Address

Exhibit & Sponsorship Opportunities							
Exhi	bit Opportunities:		VISAMast	erCardAmerican Express			
	one six-foot table additional exhibitor badge	\$1,500 \$250	DiscoverCheck (	payable to AAPA-AAI)			
Pren	nium Sponsorship:		Card#				
	Platinum Gold Silver	\$30,000 \$25,000 \$17,500	Name as it appears on card				
	Audio/Visual Reception	\$5,000 \$5,000	Expiration Date	Security Code			
	Registration Session \$1,000 (p	\$3,000 er session)	Authorized Signature				
<ul> <li>Product Theaters: PLEASE CIRCLE THE DAY WANTED.</li> <li>*FOOD COST INCLUDED.</li> <li>Tues, Wed, Thurs Breakfast \$7,500*</li> </ul>		A 2.5% service fee will be added to any credit card purchases By signing this contract we (the sponsor) agree to support the opportunity or opportunities listed above. Furthermore, a signature on this application indicates on understanding and agreement to comply					
	Tues, Wed, Thurs Lunch Student Lunch & Volleyball Tournament	\$15,000* \$4,500	this application indicates an understanding and agreement to comply with all policies, rules, regulations, terms and conditions of AAPA-AAI. This contract is binding once signed.				
Add	Ons:						
	Hotel Room Door Drop Rotating Home Page Image Social Wall	\$1,500 \$1,000 \$1,000	I have read and understood this agreement, and serve as an authorized agent for the applicant.				
	Session Banner Ad Email Blast to Attendees	\$750 \$500	Signature	Date			
	One Page Flyer in Bags Lead Retrieval w/ Mobile App Access	\$250 \$250		x ID: 58-1296375 s to indemnify and defend GAPA and the Sandestin Golf &			

Disclaimer: Exhibitor assumes responsibility and agrees to indemnify and defend GAPA and the Sandestin Golf & Beach Resort and their respective employees and agents against any claims or expenses arising out of the use of the exhibition premises. The Exhibitor's property and it is the sole responsibility of the Exhibitor to obtain such insurance.



#### **GAPA Annual Summer CME Symposium**

July 14 - 18, 2024 Exhibit Dates: July 15 - 17, 2024

#### **Sandestin Resort**

9300 Emerald Coast Pkwy W, Miramar Beach, FL 32550

#### **Exhibitor Terms & Conditions**

If, after the contract is entered into, the Georgia Association PAs (?GAPA?) fails or is unable to provide a Sponsor with the opportunity to sponsor at the GAPA Show, due to fire, strikes, authority of the law, act of God or any other cause or reason, and the Sponsor is not responsible for such failure, the Sponsor?s sole and exclusive remedy shall be the return of all monies that it has paid in the connection with the Application/Contract. In such case, GAPA shall bear no further liability or responsibility under such agreement.

SPONSOR AGREES TO BE RESPONSIBLE FOR HIS/HER OWN PROPERTY. SPONSOR SHALL RELEASE AND HOLD HARMLESS AND INDEMNIFY GAPA FROM ANY AND ALL CLAIMS, OBLIGATIONS, LIABILITIES, CAUSES OF ACTION, LAWSUITS, DAMAGES, AND ASSESSMENTS, INCLUDING LEGAL FEES, THAT RESULT FROM AN ALLEGATION OF NEGLIGENCE ON THE PART OF THE SPONSOR OR GAPA OR THIRD PARTIES IN THE USE OF THE SPONSOR SPACE OR ACTIVITIES IN CONNECTION WITH THE USE OF SPONSOR SPACE.

Acceptance of Application: Acceptance of this application as an agreement between the Exhibitor and AAPA-AAI will occur only when an official confirmation packet has been sent by AAPA-AAI via email. It is understood that disapproval of an Exhibitor, per the terms outlined in the Exhibitor Regulations, will result in termination of the agreement without penalty to either party.

**Warranty of Authority:** The Exhibitor and person signing this application on its behalf represent and warrant that the undersigned person is a duly authorized and appointed agent of the Exhibitor and is fully empowered to bind the Exhibitor to all provisions contained in this agreement.

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Date

Signature

Company

Please return these forms with payment to: Monique Ochoa P.O. Box 12554 San Antonio, TX 78212 monique@gapa.net P: 210-722-7622 F: 210-568-6375





Visit www.gapa.net to learn more today!